# Anastassia Zannoni

Ph.D. Student in Business Management

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## Education

2021-Present	<b>Ph.D. in Management (XXXVII cycle)</b> University of Rome "Tor Vergata" – Rome, Italy <b>Supervisor</b> : Prof. Gianpaolo Abatecola
2021	Master of Science in Economics and Management University of Rome "Tor Vergata" – Rome, Italy Thesis in Behavioural Economics: "Fairness, Reciprocity, and Distributive Justice: Game Theory and Social Preferences" Supervisor: Prof. Alessandra Pelloni Final Grade: 110/110 cum laude
2016	<ul> <li>Bachelor's Degree in Economics and Management</li> <li>University of Rome "Tor Vergata" – Rome, Italy</li> <li>Thesis in Political Economy: "Growth and Inequality. From</li> <li>Exogenous Growth to Endogenous Growth: Efficiency or</li> <li>Fairness?"</li> <li>Supervisor: Prof. Massimo Giannini</li> <li>Final Grade: 107/110</li> </ul>
2011	<b>High School Diploma in Ragioneria, Perito</b> <b>Commerciale e Programmatore</b> ITC Michele Amari – Ciampino, Rome, Italy <b>Final Grade:</b> 79/100
2009-2010	<b>Pianoforte Masterclass</b> M° Karen Zereconsky
1999-2009	<b>School of Music, Pianoforte Student</b> Musical Institution <i>Collegium Artis</i> – Frascati, Rome, Italy M° Annalaura Cavuoto

#### **Research Interests**

- Leadership
- Gender and Diversity in Organizations
- Decision Making

## Publications

- Zannoni, A., (2022), "Social Preferences and Strategic Interaction: Implications of Reciprocal Fairness for the Optimal Incentives Provision", in: Cristofaro, M., Ruiz Palomino, P., Frondizi, R., Jiménez Estévez, P., Gutiérrez Broncano, S., Salvatore, F.P., Antonucci, G., (eds.), *Conference Proceedings of the 1<sup>st</sup> Conference in Business Research and Management*, Aracne, Roma, pp. 47-52
- Zannoni, A., (2023), "The Contribution of Social Preferences to Relational Social Constructionist Leadership: Reciprocal Fairness and Incentive Systems", *International Journal of Business Research Management*, 14(1), pp. 1-27

## Conferences and Seminars Attended

May 2022	1 <sup>st</sup> Conference in Business Research & Management (BRM): Emerging Issues after COVID-19 time
	Faculty of Legal and Social Sciences of Toledo – Toledo, Spain

#### Teaching and Tutoring Experience

2022-Present	<b>Teaching Assistant</b> General Management Course Bachelor Degree in Business Administration and Economics University of Rome "Tor Vergata" – Rome, Italy Prof. Gianpaolo Abatecola
2022-Present	<b>Coordination Team Member</b> Master in Economia e Gestione Immobiliare (MEGIM) University of Rome "Tor Vergata" – Rome, Italy
2022-2023	<b>Tutor</b> Track in Business Management and Accounting (BMA) Ph.D. in Management (XXXVII cycle) University of Rome "Tor Vergata" – Rome, Italy
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#### Work Experience

June 2018-October 2018	Intern
	ASSOCONSULT Confindustria – Rome, Italy

	<b>Core Activity:</b> Collecting and processing of data on management consulting in Italy <b>Tutor:</b> Dr. Simona Carlini
2013-2019	<b>Dining Room Manager</b> Restaurant-Pizzeria "Le Mimose" – Rocca di Papa, Rome, Italy
2011-2013	Commis Waitress
	Restaurant "La Perla" – Castel Gandolfo, Rome, Italy
2009	Intern
	Comune di Marino – Marino, Rome, Italy
	Core Activity: Accountant Assistant; Organization and storage
	of data
2011-2013	Sales Assistant
	Chocopassion s.a.s. – Merate, Lecco, Italy

## Language Skills

- Italian: First Language
- English: Independent User (CEFR Level B2)

#### Computer Skills

- Microsoft Office: Good Knowledge
- Gretl: Basic Knowledge

#### Awards and Certificates

2022	Attendance Certificate IELTS certification preparation course (Level B2) University of Rome "Tor Vergata" – Rome, Italy Prof. Domenica Chiodi
2011	<b>Italian Champion of Latin American Dances, CLASS B</b> FIDA (Federazione Italiana Danza Amatoriale)
2004	<b>Pianoforte Diploma</b> International Piano Competition <i>Dianae Nemus</i> – Nemi, Rome, Italy Score: 90/100 (Second-Placed)

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